

Building Always-On Identity Governance for a Growing Bank

Industry: Financial Services- Banking | Size: 1.6B | Service Area: U.S. Southeast

The Challenge

Unsustainable governance drag

A fast-growing regional bank had invested in SailPoint for identity governance and assembled a strong IAM team, but **critical applications still required significant effort to operationalize effectively**. Onboarding key banking systems took longer than desired, access certifications were inconsistent across some applications, off-boarding processes varied, and too much effort was tied up in application specific manual work and spreadsheet driven reviews. For a regulated institution, their governance model needed to be more efficient and repeatable at the individual application level to keep pace with business growth and examination expectations.

Simeio Competitive Edge

Scaled impact on critical apps

The bank engaged Simeio to accelerate and standardize how selected applications were brought under SailPoint governance, complementing and extending the in-house IAM team. Together, Simeio advisory services and the bank's identity leads designed repeatable onboarding patterns for targeted systems, tightening how access is requested and certified, improving joiner/mover/leaver flows where needed, and aligning configuration with the existing governance model.

Simeio then tuned connectors for speed and reliability, cleaned up identity data for in-scope systems, and rebuilt certifications and reporting so audit support no longer depended on heroic manual effort—freeing the IAM team to focus on higher-value security and risk decisions and planning the next wave of applications.

Key Results

- **40–60% efficiency gain** for identity operations on the applications brought into scope, as repetitive manual work was replaced with standardized SailPoint-based processes.
- SailPoint used as a **stable, always-on governance** utility for those critical applications, instead of a high-touch, project-by-project effort.
- Faster **least-privilege access for employees** on in-scope apps through standardized onboarding and tuned connectors, advancing the bank's zero-trust and least-privilege goals while reducing ticket volume.
- **Certifications and access** reviews for those applications automated on a repeatable cadence, sharply reducing spreadsheet and email overhead for IAM, risk, and audit teams.
- Off-boarding steps streamlined for the onboarded systems, helping **remove access sooner with fewer manual interventions** and lowering operational risk.
- **Centralized, application-level reporting** providing audit-ready evidence in minutes for in-scope systems, instead of days of manual data gathering.

Transformative Results



Always-On Identity Governance



Faster & Secure Access for Staff



Audit Readiness & Centralized Reporting



Onboard Apps without Increases in Staff